

BPI CEBU CORPORATE CENTER

PAYMENT TERMS APPLICABLE TO ALL UNITS	
<u>Standard Terms</u>	Discount
Cash 95% (in 30 days)-5% (after 12 mos.)	8%
Cash 95% (in 60 days)-5% (after 12 mos.)	7%
Bank 20-80 (60 days)	7%
Deferred 50-50 over 36 mos.	2%
Deferred 30-70 over 36 mos.	0% interest
Deferred 20-80 over 36 mos.	0% interest

PAYMENT TERMS APPLICABLE TO COMBINED UNITS	
<u>Promo Terms</u>	Applicable units
Promo 10-90 over 36 mos.	x01x19, x18x17, x08x09, x10x11
Promo 10-10-80 18 mos.	x18x17, x11x10