

PAYMENT TERMS (APRIL 1-30, 2016)

SEDONA PARC		
PAYMENT TERM	DISCOUNT	APPLICABLE TO:
20% DP / 80% Bank in 30-60 days	0.00%	All units
10% DP / 20% over 12 mos / 70%	0.00%	All units
10% DP / 20% over 12 mos / 70% over 24 mos	0.00%	All units
SOLINEA 1		
PAYMENT TERM	DISCOUNT	APPLICABLE TO:
Cash in 31 to 60 days, no extensions	0.00%	All units
20% DP / 80% Bank in 30-60 days	0.00%	All units
50% DP / 50% over 11 mos	0.00%	All units
30% DP / 70% over 11 mos	0.00%	All units
20% DP / 80% over 11 mos	0.00%	All units
10% DP / 90% over 11 mos	0.00%	All units
10% DP / 40% over 10 mos / 50%	0.00%	All units
10% DP over 3 mos/ 40% over 8 mos / 50%	0.00%	All units except parking
SOLINEA 2		
PAYMENT TERM	DISCOUNT	APPLICABLE TO:
Cash in 31 to 60 days, no extensions	0.00%	All units
20% DP / 80% Bank in 30-60 days	0.00%	All units
50% DP / 50% over 20 mos	0.00%	All units
30% DP / 70% over 20 mos	0.00%	All units
20% DP / 80% over 20 mos	0.00%	All units
10% DP / 90% over 20 mos	0.00%	All units
10% DP / 40% over 19 mos / 50%	0.00%	All units
10% DP over 3 mos/ 40% over 17 mos / 50%	0.00%	All units except parking
SOLINEA 3		
PAYMENT TERM	DISCOUNT	APPLICABLE TO:
Cash in 31 to 60 days, no extensions	3.00%	All units
20% DP / 80% Bank in 30-60 days	3.00%	All units
50% DP / 50% over 35 mos	0.00%	All units
30% DP / 70% over 35 mos	0.00%	All units
20% DP / 80% over 35 mos	0.00%	All units
10% DP / 90% over 35 mos	0.00%	All units
10% DP / 40% over 34 mos / 50%	0.00%	All units
10% DP over 3 mos/ 40% over 32 mos / 50%	0.00%	All units except parking
10% DP over 3 mos / 20k MA over 32 mos with bullets / 60%	0.00%	Studio units
10% DP over 3 mos / 35k MA over 32 mos with bullets / 60%	0.00%	1BR units
10% DP over 3 mos / 50k MA over 32 mos with bullets / 60%	0.00%	2BR units